

## MARIANNE LAFRANCE

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### Education:

B.A. HONS. Psychology, University of Windsor, Windsor, Canada, 1969  
M.A. Social Psychology, Boston University, Boston, MA, 1971  
Ph.D. Social Psychology, Boston University, Boston, MA, 1974  
Dissertation: Nonverbal Cues To Conversational Turn Taking Between Black Speakers

### Present Positions:

Professor of Psychology, Yale University, 1998-  
Professor of Women's, Gender & Sexuality Studies, Yale University, 1998-

### Previous Positions:

Director of Graduate Studies, Women's, Gender & Sexuality Studies, Yale University, 2012  
Acting Chair, Women's, Gender & Sexuality Studies, Yale University, 2012  
Chair, LGB Studies (now LGBTQ), Yale University, 2000-2007  
Professor of Psychology, Boston College, 1991-1998  
Associate Professor of Psychology, Boston College, 1980-1991  
Visiting Faculty Fellow, Yale University, 1987-1988  
Director of Women's Studies, Boston College, 1984-1988  
Assistant Professor of Psychology, Boston College, 1974-1980  
Research Scientist, Human Interaction Laboratory, University of California San Francisco,  
1981-1982  
Mellon Foundation Fellow, Murray Research Center, Radcliffe College Harvard University,  
1979-1980.  
Visiting Professor, Wesleyan University Summer, 1979.

### Honors and Grants:

Canada Council Doctoral Fellowship, 1971-1974  
Finalist, James McKeen Cattell Dissertation Award, New York Academy of Sciences. 1974.  
Afro-American Studies Center, Boston University, "Studies in Interracial Communication",  
1975-1976.  
NIMH Grant, MH 28683-01, "Nonverbal Cues to Classroom Rapport", 1976-1977.

Faculty Fellowship, Boston College 1977.  
 Research Fellow, Murray Center, Radcliffe College, Harvard University, 1979-1980.  
 Mellon Scholar, Boston College, 1981-1982.  
 Boston College Research Grant, 1983, 1985, 1987, 1989.  
 Boston College Development Grant, "Mentoring for Women" 1984.  
 Ford Foundation Grant, "Integrating Women's Studies Scholarship into the Undergraduate Curriculum", 1985-1987.  
 Fellow, American Psychological Association, Divisions 8, 9, 35, 44.  
 National Science Foundation, "Expert Systems: A Study of the Value and Ethical Issues Posed by Advanced Computer Technology", 1988-1991.  
 Fellow, American Psychological Society  
 Science and Technology Fellow, NYNEX Corporation, "Verbal and nonverbal conventions in telephone interactions", 1991-1992.  
 National Science Foundation, SBR-9319897, "Status, Solidarity and Nonverbal Communication", 1994-1997.  
 Procter and Gamble Research Grant, "Hair Impressions and First Impressions", 1999-2001.  
 Associates in Teaching Award, Graduate School, Yale University, 2010.  
 Fellow, Public Voices Through Leadership, Women's Faculty Forum, Yale University, 2012-2013.  
 Asakawa Senior Fellow, Waseda University, Tokyo, Japan, 2014.

#### **Editorial Positions:**

Associate Editor, *PsycCRITIQUES*, 2013-  
 Associate Editor, *Journal of Nonverbal Behavior*, 1997-  
 Consulting Editor, *Encyclopedia of Psychology*, 1996-  
 Editorial Board, *Psychology of Women Quarterly*, 1981-1986, 1989-  
 Editorial Board, *Journal of Social Issues*, 1982-1985  
 Consulting and Contributing Editor, *Journal of Communication*, 1979-1982  
 Editorial Board, *Human Communication Research*, 1979-1982  
 Editorial Board, *Journal of Nonverbal Behavior*, 1979-1984

#### **Consultation:**

POWRE Panel, National Science Foundation, 1999-2000  
 Social, Group and Personality Study Section, National Institute of Mental Health, 1994-1997  
 Expert Witness, District Court, Jefferson County, Colorado regarding Colorado's "Bubble Ordinance" prescribing protestor distances at medical facilities, 1994  
 Personality and Emotion Study Section, National Institute of Mental Health, 1992  
 Expert Witness, City Council, Houston, Texas. Houston City Ordinance regarding aggressive solicitation 1992.  
 National Advisory Board, Research Center on Computing and Society, Southern Connecticut State University, 1989-

National Science Foundation, Advisory Panel, Social and Developmental Psychology, 1988-1993.

Consultant to Digital Equipment Corporation, Concord, Massachusetts, Intelligent Systems Technologies Group on knowledge acquisition for expert systems, 1983-1991

Expert Witness, Federal Court, Denver, Colorado. Boulder City Ordinance Prescribing protester distances at medical facilities 1985.

Consultant to Children's Cancer Research Institute, Pacific Medical Center, San Francisco Nonverbal communication training for nurses in pediatric oncology, 1981

Expert Witness, Federal Court, Greenville, S.C. Sex Discrimination in Hiring, 1980.

Consultant, TDR Associates, Belmont, MA. Sex Equity in Primary School Classrooms, 1980.

Consultant, Murray Research Center, Cambridge, MA. Career Aspirations of Minority Adolescent Females, 1980.

Consultant, Massachusetts Board of Regional Community Colleges, Boston. Diversity Training, 1979.

Consultant, St. Ann's Residential School, Arlington Heights, MA. Diversity Training. 1978.

Consultant, Quinsigamond Community College, Worcester, MA. Diversity Training.

Evaluator, Primary Schools, Franklin, MA. Evaluation of Title I "Project Fulfill", 1976.

Consultant, World Affairs Council, Boston, MA. Diversity training for foreign students 1974-75

Diversity Training, Speech, Hearing & Language Center, New England Medical Center, Boston, MA, 1974.

Research Consultant, District Court, Brockton, MA. Evaluation of an LEAA funded Youthful Offender Project.

**Publications:**

- LaFrance, M. (1974). Nonverbal cues to conversational turn taking between Black speakers. *Personality and Social Psychology Bulletin*, *1*, 240-243.
- LaFrance, M. & Mayo, C. (1975). Process and observation in intercultural communication. *Proceedings of the Speech Communication Association Conference on Intercultural Communication*, *10*, 46-47.
- LaFrance, M. & Mayo, C. (1976). Racial differences in gaze behavior during conversation: Two systematic observational studies. *Journal of Personality and Social Psychology*, *33*, 547-552.
- LaFrance, M. & Broadbent, M. (1976). Group rapport: Posture sharing as a nonverbal indicator. *Group and Organization Studies*, *1*, 328-333.
- LaFrance, M. (1976). Here's looking at you. [Review of Gaze and Mutual Gaze]. *Journal of Communication*, *26*, 226-227.

- Polit, D. & LaFrance, M. (1977). Sex differences in reaction to spatial invasion. *Journal of Social Psychology, 102*, 59-60.
- LaFrance, M. (1977). [Review of Children and Communication: Verbal and Nonverbal Language Development]. *Journal of Communication, 27*, 213-214.
- Mayo, C. & LaFrance, M. (1977). *Evaluating Research in Social Psychology: A Guide to the Consumer*. Monterey, CA: Brooks/Cole.
- LaFrance, M. (1978). Review of "Face-to-Face Interaction: Research, Methods, and Theory" by S. Duncan, Jr. *Journal of Communication, 28*, 202-203.
- Mayo, C., & LaFrance, M. (1978). Gaze direction in interracial dyadic communication. *Ethnicity, 5*, 167-173.
- LaFrance, M., & Mayo, C. (1978). Cultural aspects of nonverbal communication. *International Journal of Intercultural Relations, 2*, 71-89.
- Mayo, C., & LaFrance, M. (1978). On the acquisition of nonverbal communication: A review. *Merrill-Palmer Quarterly, 24*, 213-228.
- Reprinted in Chess and Thomas (Eds.), (1979) *Annual Progress in Child Psychiatry and Child Development*.
- LaFrance, M., & Mayo, C. (1978). *Moving Bodies: Nonverbal Communication in Social Relationships*. Monterey, CA: Brooks/Cole.
- LaFrance, M., & Mayo, C. (1979). A review of nonverbal communication of women and men. *Western Journal of Speech Communication, 43*, 96-107.
- LaFrance, M. (1979). Nonverbal synchrony and rapport: Analysis by the cross lag panel technique. *Social Psychology Quarterly, 42*, 66-71.
- LaFrance, M. & Cicchetti, C. (1979). Perceived responsibility and blame for economic success and failure: Social class and employment status comparisons. *Journal of Applied Social Psychology, 9*, 466-475.
- LaFrance, M. (1979). Review of "Nonverbal Behavior and Communication". *Journal of Communication, 29*, 206.
- Mayo, C. & LaFrance, M. (1980). Toward an applicable social psychology. In R. Kidd & M. Saks (Eds.), *Advances in Applied Social Psychology*. Hillsdale, N.J.: Lawrence Erlbaum.

- Dow, B. & LaFrance, M. (1980). Support for decisions varying in arbitrariness. *Personality and Social Psychology Bulletin*, 6 131-136.
- LaFrance, M. & Carmen, B. (1980). The nonverbal display of psychological androgyny. *Journal of Personality and Social Psychology*, 38, 36-49.
- LaFrance, M. & Ickes, W. (1981). Posture mirroring and interactional involvement: Sex and sex typing influences. *Journal of Nonverbal Behavior*, 5 139-154.
- LaFrance, M. (1981). Observational and archival data. In L. Kidder (Ed.), *Research Methods in Social Relations*. (4th edition). New York: Holt, Rinehart & Winston.
- LaFrance, M. (1981). Gender gestures: Sex, sex-role and nonverbal communication. In C. Mayo & N. Henley (Eds.), *Gender and Nonverbal Communication*. New York: Springer-Verlag.
- Stewart, A., Lykes, B., & LaFrance, M. (1982). Educated women's career patterns: Separating social and developmental changes. *Journal of Social Issues*, 38, 97-118.
- LaFrance, M. (1982). Posture mirroring and rapport. In M. Davis (Ed.), *Interaction Rhythms: Periodicities in Human Behavior*. New York: Human Sciences Press.
- LaFrance, M. (1983). Clara Mayo 1931-1981. *American Psychologist*, 38, 112-113.
- LaFrance, M. (1983). Looking into observational methods. *Politics and the Life Sciences*, 2, 26-28.
- LaFrance, M. (1983). Felt versus feigned funniness: Issues in coding smiling and laughing. In P. McGhee & J. Goldstein (Eds.), *Handbook of Humor Research*. New York: Springer-Verlag.
- LaFrance, M. (1984). A consumer's guide to research in social psychology. In A. Pines and C. Maslach (Eds.), *Experiencing social psychology* (2nd edition). New York: Random House.
- Henley, N.M., & LaFrance, M. (1984). Gender as culture: Difference and dominance in nonverbal behavior. In A. Wolfgang (Ed.), *Nonverbal behavior: Perspectives, applications, intercultural insights*. Toronto: Hogrefe.
- LaFrance, M. (1985). Communication to-go. (Review of *Interpersonal Communication and Human Relationships*. *Contemporary Psychology*, 30, 58-59.
- LaFrance, M. (1985). Let me count the ways. (Review of *Liking, Loving, and Relating and Adult Development Through Relationships*. *Contemporary Psychology*, 30, 545-546.

- LaFrance, M. (1985). Posture mirroring and intergroup orientation. *Personality and Social Psychology Bulletin*, *11*, 207-218.
- LaFrance, M. (1985). The school of hard knocks: The nonverbal display of sexism in the classroom. *Theory-Into-Practice*, *24*, 40-44.
- LaFrance, M. (1985). Does your smile reveal your status? *Social Science News Letter*, *70*, 15-18.
- LaFrance, M. (1986). Reading between the lines. (Review of *Nonverbal Sex Differences* by J.A. Hall). *Contemporary Psychology*, *31*, 793-794.
- LaFrance, M. (1986). *Guide to Knowledge Acquisition for Expert Systems*. Maynard, MA: Digital Equipment Corporation.
- LaFrance, M. (1987). The knowledge acquisition grid: A method for training knowledge engineers. *International Journal of Man-Machine Studies*, *26*, 245-255.
- LaFrance, M. (1987). On taking the oppression hypothesis seriously. *Contemporary Psychology*, *32*, 760-761.
- LaFrance, M. (1988). She has her reasons: Women's attributions for job changes. In R. Unger (Ed.), *Representations of gender*. Amityville, New York: Baywood Press.
- LaFrance, M. (1988). The knowledge acquisition grid. In B. Gaines & J. Boose (Eds.), *Knowledge acquisition for knowledge-based systems*. New York: Academic Press.
- LaFrance, M. (1988). Feminism as practical theory. *Contemporary Social Psychology*, *12*(1), 32-34.
- LaFrance, M. (1989). The quality of expertise: Implications of expert-novice differences for knowledge acquisition. In Special Issue on Knowledge Acquisition, *SIGART Newsletter*, *108*, 6-14.
- LaFrance, M. (1989). Women and technology: Toil and trouble? (Review of *Computer Chips and Paper Clips*, Vols. 1 & 2]. *Contemporary Psychology*, *34*, 832-833.
- LaFrance, M. (1989). Mentor. In H. Tierney (Ed.), *Women's Studies Encyclopedia: Views from the sciences. Volume 1*. New York: Greenwood Press.
- LaFrance, M. (1989). Taking a stand on posture. (Review of *Posture and Gesture* by Peter Bull). *Contemporary Psychology*, *34*, 600-601.
- LaFrance, M. (1990). Advancing social psychology through teaching. *Contemporary Social Psychology*, *14*, 32-34.

- LaFrance, M. (1990). Stories knowledge engineers tell about expert systems. *Social Science Computer Review*, *8*, 13-23.
- LaFrance, M. (1990). The trouble with rapport. *Psychological Inquiry*, *1*(4), 318-320.
- LaFrance, M. (1990). A perverse title for a provocative work. (Review of *The Unopposite Sex* by E. Badinter. *Psychology of Women Quarterly*, *14* (3), 441-443.
- LaFrance, M. (1990). Clara Mayo: A Biography. In A. O'Connell & N.F. Russo (Eds.), *Women in Psychology: A Bio-Bibliographic Sourcebook*. New York: Greenwood Press.
- LaFrance, M. (1990). The special structure of expertise. In K.L. McGraw & C.R. Westphal (Eds.), *Readings in Knowledge Acquisition: Current practices and trends*. New York: Ellis Horwood.
- LaFrance, M. (1991). School for scandal: Different educational experiences for females and males. *Gender and Education*, *3*(1), 3-13.
- LaFrance, M. (1991). What are experts for? *AI & Society: The International Journal of Human and Machine Intelligence*, *5*, 161-170.
- LaFrance, M. (1991). To teach is to learn twice. (Review of *Exploring/Teaching: The Psychology of Women* by M. Paludi. *Psychology of Women Quarterly*, *15*, 487-488.
- LaFrance, M. (1992). Excavation, capture, collection, and creation: Computer scientists' metaphors for eliciting human expertise. *Metaphor and Symbolic Activity*, *7*, 135-156.
- LaFrance, M. (1992). Gender and interruptions: Individual infraction or violation of the social order. *Psychology of Women Quarterly*, *16*, 497-512.
- LaFrance, M. (1992). Questioning knowledge acquisition. In A. Graesser, E. Peacock & T. Lauer (Eds.), *Questions and information systems*. Hillsdale, NJ: Lawrence Erlbaum & Associates.
- LaFrance, M. & Banaji, M. (1992). Towards a reconsideration of the gender emotion relationship. In M. S. Clark (Ed.), *Review of Personality and Social Psychology*, *14*, Beverly Hills, CA: Sage.
- LaFrance, M. & Hahn, G. (1994). The disappearing agent: Gender stereotypes, interpersonal verbs and implicit causality. In C. Roman, S. Juhasz and C. Miller (Eds.), *The women and language debate: A sourcebook*. New Brunswick, NJ: Rutgers University Press.

- LaFrance, M. & Henley, N.M. (1994). On oppressing hypotheses or sex differences in nonverbal sensitivity revisited. In L. Radtke & H. Stam (Eds.), *Power and gender*. London, England: Sage.
- LaFrance, M. & Hecht, M. (1995). Why smiles generate leniency. *Personality and Social Psychology Bulletin*, 21, 207-214.
- Hecht, M.A., & LaFrance, M. (1995). How (fast) can I help you? Telephone operator tone of voice and effectiveness. *Journal of Applied Social Psychology*, 25, 2086-2098.
- LaFrance, M. (1997). Interview with Magdalena Abakanowicz. In *Original Visions: Shifting Paradigms, Women's Art 1970-1996*. Chestnut Hill, MA: Boston College.
- LaFrance, M. & Henley, N.M. (1997). On oppressing hypotheses: Or, sex differences in nonverbal sensitivity revisited. In M.R. Walsh (Ed.), *Women, men, and gender: Ongoing debates*. New Haven, CT: Yale University Press.
- LaFrance, M. (1997). Metaphors for expertise: How knowledge engineers depict human expertise. In P. Feltovich, K.M. Ford, & R. R. Hoffman (Eds.), *Expertise in Context*. (pp. 163-180). Cambridge, MA: AAI Press /MIT Press.
- LaFrance, M. Brownell, H. & Hahn, E. (1997). Interpersonal verbs, gender, and implicit causality. *Social Psychology Quarterly*, 60, 137-151.
- LaFrance, M. (1997). Pressure to be pleasant: The effects of sex and power on not smiling. *International Review of Social Psychology*, 2, 95-108.
- Deaux, K., & LaFrance, M. (1998). Gender. In G. Lindzey, D. Gilbert, & S. Fiske (Eds.) *Handbook of Social Psychology*. 4th Edition. New York: McGraw-Hill.
- LaFrance, M. (1998). Why we trust computers too much. *Technology Studies*, 2, 163-178.
- LaFrance, M. (1998). Taking trust in computers seriously. *Technology Studies*, 2, 196-198.
- LaFrance, M. & Woodzicka, J. (1998). No laughing matter: Women's verbal and nonverbal responses to sexist humor. In J. Swim & C. Stangor (Eds.), *Prejudice: The target's perspective*. pp.61-80. New York: Academic Press.
- Hecht, M.A. & LaFrance, M. (1998). License or obligation to smile: The effect of power and gender on amount and type of smiling. *Personality and Social Psychology Bulletin*, 24, 1332-1342.
- LaFrance, M. (1999). A social constructionist diet. A review of "Toward a new psychology of gender" by M. Gergen and S. Davis (Eds.), *Psychology of Women Quarterly* ,



- LaFrance, M. (1999). Nonverbal communication. In A. Kazdin (Ed.), *Encyclopedia of Psychology*. New York: Oxford University Press.
- LaFrance, M. & Hecht, M.A. (1999). Option or obligation to smile: The effects of power and gender on facial expression. In P. Philippot, R.S. Feldman & E.J. Coats (Eds.), *The social context of nonverbal behavior*. (pp. 45-70). Cambridge: Cambridge University Press.
- LaFrance, M. & Hecht, M.A. (2000). Why do women smile more than men? In A. Fischer (Ed.), *Gender and emotions*. (pp.118-142). Cambridge: Cambridge University Press.
- LaFrance, M. (2000). Schemes and schemas in sex discrimination. *Brooklyn Law Review*, 65, 1063-1071.
- LaFrance, M. (2001). Gender and social interaction. In R. Unger (Eds.), *Handbook on the psychology of women and gender*. (pp. 245-255). New York: John Wiley & Sons.
- LaFrance, M. & Woodzicka, J. (2001). Real versus imagined reactions to sexual harassment. *Journal of Social Issues*, 57, 15-30.
- LaFrance, M. (2001). Is rape natural? (Review of *A Natural History of Rape* by Thornhill and Palmer). *Contemporary Psychology*, 46, 377-379.
- LaFrance, M. (2002). Smile boycotts and other body politics. *Feminism and Psychology*, 12, 319-323.
- LaFrance, M. (2002). Face work: Smiling and the social self. In J. P. Forgas & K. Williams (Eds.), *The social self: Individual, interpersonal and intergroup perspectives*. Philadelphia: Psychology Press.
- LaFrance, M. (2002). *Sex on the brain*. (Review of *Sexing the Brain* by Leslie Rogers). *Contemporary Psychology*, 47, 684-686.
- LaFrance, M. Hecht, M.A. & Paluck, E.L. (2003). The contingent smile: A meta-analysis of sex differences in smiling. *Psychological Bulletin*, 129, 305-334.
- Gapinski, K. D., Brownell, K. D. & LaFrance, M. (2003). Body objectification and "fat talk": Effects on emotion, motivation, and cognitive performance. *Sex Roles*, 48, 377-388.
- LaFrance, M. (2004). Are you listening? (A review of *Different But Equal: Communication Between the Sexes*). *Psychology of Women Quarterly*, 28, 184-185
- Brescoll, V. & LaFrance, M. (2004). Correlates and consequences of newspaper reports of research on sex differences. *Psychological Science*, 15, 515-520.

- LaFrance, M. Paluck, E.L. & Brescoll, V. (2004). Sex changes: A current perspective on the psychology of gender. In A. Eagly, R. Sternberg & A. Beall (Eds.). *The psychology of gender*, 2<sup>nd</sup> edition. New York: Guilford Press.
- LaFrance, M. & Harris, J. (2004). Gender and verbal and nonverbal communication. In M. Paludi (Ed.), *Praeger Guide to the Psychology of Gender*. New York: Praeger.
- Woodzicka, J. & LaFrance, M. (2005). Working on a smile: Sex, power, and reactions to sexual harassment. In R. Riggio & R. Feldman (Eds.), *Applications of nonverbal communication*. Mahwah, NJ: Erlbaum & Associates.
- Woodzicka, J. & LaFrance, M. (2005). Competence undermined: Effects of gender harassment on job interview performance. *Sex Roles: A Journal of Research*, 53 (1-2), 67-77.
- LaFrance, M. (2005). Carts and horses. (Review of *The Sourcebook of Nonverbal measures* edited by Valerie Manusov.) *PsycCRITIQUES*, 50, 25.
- LaFrance, M. (2008). What's in a robot's smile: The many meanings of positive facial expression. In L. Canamero & R. Aylett (Eds.), *Animating characters for social interactions*. London, England: John Benjamins, pp. 37-51.
- LaFrance, M. (2009). Michael Tomasello has a point to make. (Review of *The origins of human communication* by Michael Tomasello). *PsycCRITIQUES*. 54 (30).
- Newheiser, A.K. LaFrance, M. & Dovidio, J.F. (2010). Others as objects: How women and men perceive the consequences of self-objectification. *Sex Roles*, 63, 657-671.
- LaFrance, M. (2010). Image is everything. (Review of *Image bite politics: News and the visual framing of elections* by Maria Elizabeth Grabe and Erik Page Bucy). *PsycCRITIQUES*, 55, 30.
- LaFrance, (2011). We lonely robots. (Review of *Alone together: Why we expect more from technology and less from each other* by Sherry Turkle). *PsycCRITIQUES*, 56, 51, 4.
- LaFrance, M. (2011). *Lip service: Smiles in Life, Death, Trust, Lies, Work, Memory, Sex and Politics*. New York: W.W. Norton. (Translated into Japanese, Korean, and Chinese).
- LaFrance, M. (2012). A gender eye for children's fashion. (Review of *Pink and Blue: Telling the boys from the girls in America* by Jo B. Paoletti). *PsycCRITIQUES*, 57, 42, 5.
- LaFrance, M. (2013). *Why smile: The science behind facial expressions*. New York: W.W. Norton.

- Dovidio, J.F. & LaFrance, M. (2013). Race, ethnicity and nonverbal behavior. In J.A. Hall & M.L. Knapp, (Eds.). *Handbook of nonverbal communication*. Berlin: deGruyter Mouton.
- Sedlovskaya, A., Purdie-Vaughns, V., Eibach, R., LaFrance, M., Romero-Canyas, R. & Camp, NP. (2013). Internalizing the closet: Concealment heightens the cognitive distinction between public and private selves. *Journal of Personality and Social Psychology*, 104, 695-715.
- LaFrance, M. (2013). At first blush. (Review of *The Psychological Significance of the blush* edited by WR Crozier & PJ de Jong). *PsycCRITIQUES*, 65 (37), 5.
- LaFrance, M. (2014). Moved to Tears . . . And More Questions. (Review of *Why Only Humans Weep: Unraveling the Mysteries of Tears* by Ad Vingerhoets). *PsycCRITIQUES*, 59(1).
- Smith, J.S., LaFrance, M., Knoll, K.H, Tellinghuisen, D.J. & Moes, P. (2014). Surprising smiles and unanticipated frowns: How gender and status affect expectations for emotional expression. *Journal of Nonverbal Behavior* DOI 10.1007/s10919-014-0202-4.
- LaFrance, M. (2014). Weighty Matters, Heavy Going (Review of *The Weight of Images: Affect, Body Image and Fat in the Media* by Katariina Kyrola) *PsycCRITIQUES*, 59 (41).
- LaFrance, M. (2014). Commentary on “Against Empathy” by Paul Bloom. *Boston Review*, September/October.
- LaFrance, M. & Vial, A. C. (in press). Gender and nonverbal communication. In D. Matsumoto (Ed.), *APA Handbook of Nonverbal Communication*. Washington, DC: American Psychological Association.
- Fischer, A., & LaFrance, M. (in press). Emotional Expressiveness is not about gender, but about contexts. *Emotion Review*
- Smith, J.S, LaFrance, M. & Dovidio, J.F. (Revision submitted). Categorizing intersectional targets: An “either/and” approach to race and gender stereotypes about emotion. *Cognition and Emotion*.
- Burke, S.E., & LaFrance, M. (Submitted). Caught in the middle: Bisexual people illuminate individual differences in attitudes toward sexual minorities. *Journal of Experimental Social Psychology*
- Burke, S.E., & LaFrance (Submitted). Beyond traditional prejudice: Bias against transsexual people and bias against people with nonbinary gender identities. *Personality and Social Psychology Review*

**OpEds**

LaFrance, M. (October, 12, 2012). Don't interrupt me while I'm interrupting. *PBS Need to Know*. <http://www.pbs.org/wnet/need-to-know/uncategorized/don%E2%80%99t-interrupt-me-while-i%E2%80%99m-interrupting/15132/>

**Podcasts**

Interviewed on WNYC, "The Takeaway with John Hockenberry." August 2011. Audio Podcast retrieved from <http://www.thetakeaway.org/2011/aug/10/lip-service-simple-smiles-dramatic-consequences/>

Interviewed on WNYC, "The Leonard Lopate Show". August, 2011. Audio Podcast retrieved from <http://www.wnyc.org/shows/lopate/2011/aug/16/smiles-life-death-trust-lies-work-memory-sex-and-politics>

Interviewed on "Whole Brain Thinking" by Margaret Cochran. August, 2011. Audio Podcast retrieved from <http://www.blogtalkradio.com/wholebraintalking/2011/08/29/ever-wondered-what-mona-lisas-enigmatic-smile-was-really-about>

Interviewed on NPR, Wisconsin Public Radio, Ideas Network. August, 2011. Audio Podcast retrieved from <http://wpr.org/cardin/index.cfm?strDirection=Prev&dteShowDate=2011-08-09%2006:00:00.0>.

Interviewed on CBC science radio program "Quarks and Quirks." October, 2011. Audio Podcast retrieved from <http://www.cbc.ca/quirks/episode/2011/10/15/october-15-2011>

Interviewed on BBC 4, "Smile" by Kate Williams. October, 2012. Audio Podcast retrieved from [www.bbc.co.uk/radio/player/b01jg73p](http://www.bbc.co.uk/radio/player/b01jg73p)

Interviewed on CUNY's Program, Science & U, "The Science behind the Smile. Video podcast Retrieved from <http://www.cuny.tv/show/scienceandU/PR2000532>. Aired January 24, 2012.

Interviewed on WUNC, "The State of Things." Aired July 2013. Audio podcast retrieved from <http://wunc.org/post/what-makes-us-smile>.

**Online Interviews**

*The Toronto Star*. There's nothing simple about smiling. Retrieve from <http://www.thestar.com/article/1024309--10-minute-interview-there-s-nothing-simple-about-smiling>

*American Scientist*. An interview with Marianne LaFrance. Retrieve from <http://www.americanscientist.org/bookshelf/pub/an-interview-with-marianne-lafrance>

*Wired*. Our social nature: The surprising science of smiles. Retrieve from <http://www.wired.com/wiredscience/2011/08/science-behind-smiles/>

CBS News, Author talk with Marianne LaFrance. Retrieve from [http://www.cbsnews.com/8301-504367\\_162-20102484-504367.html?tag=contentMain;contentBody](http://www.cbsnews.com/8301-504367_162-20102484-504367.html?tag=contentMain;contentBody)

Wall Street Journal. An interview with Marianne LaFrance. Retrieve from <http://online.wsj.com/article/SB10001424053111903918104576502843353782096.html>

National Geographic, News Watch, The Science of Unmasking Smiles. January 2013. Retrieve from: <http://newswatch.nationalgeographic.com/2013/01/25/smile-the-science-behind-facial-expressions>

### **Documentaries**

LaFrance, M. (1985). (Consultant). *Knowledge acquisition: Gateway to the process*. [Videotape]. Concord, MA: Digital Equipment Corporation.

LaFrance, M. (Consultant). (1985). *Knowledge acquisition: Structure and strategy*. [Videotape]. Concord, MA: Digital Equipment Corporation.

LaFrance, M. (1987). Consultant. *Why would anyone major in Women's Studies?* Boston College. (Videotape). Produced with a grant from the Ford Foundation.

LaFrance, M. (2001). (Consultant) *Touch: The forgotten sense*. (Film). Max Films. Montreal, Canada.

### **Papers Presented:**

LaFrance, M., Hill, C., & Milmoe, S. (1972, April). *Channel discrepancy using head and body cues: A comparison of mothers of schizophrenics and mothers of normals*. Paper presented to the Eastern Psychological Association, Boston.

LaFrance, M., & Mayo, C. (1973, April). *Gaze direction in interracial dyadic communication*. Paper presented to the Eastern Psychological Association, Washington, D.C.

LaFrance, M. (1974, August). *Nonverbal cues to conversational turn taking between Black speakers*. Paper presented to the American Psychological Association, New Orleans.

LaFrance, M., & Mayo, C. (1974, October). *Research strategies in nonverbal communication*. Paper presented to the New England Psychological Association, Worcester, MA.

- LaFrance, M., & Mayo, C. (1975, April). *Communication breakdown: The role of nonverbal behavior in interracial encounters*. Paper presented to the International Communication Association, Chicago.
- LaFrance, M. (1975, October). Chairperson and discussant for a symposium entitled, *Nonverbal Communication: Issues and Answers*. New England Psychological Association, Worcester, MA. (invited).
- LaFrance, M., & Broadbent, M. (1976, September). *Rapport in the classroom: Posture sharing as a nonverbal indicator*. Paper presented to the American Psychological Association, Washington, D.C.
- LaFrance, M., & Broadbent, M. (1977, September). *Nonverbal synchrony and rapport: Analysis by the cross lag panel technique*. Paper presented to the American Association for the Advancement of Science, Denver, February, 1977; also presented to the American Psychological Association, San Francisco.
- LaFrance, M., & Mayo, C. (1978, March). *A review of nonverbal communication in women and men*. Paper presented to the Eastern Communication Association, Boston.
- Mansfield, L., & LaFrance, M. (1978, March). *The communicational significance of being touched: Perceptions by the aged*. Paper presented to the Eastern Psychological Association, Washington, D.C.
- LaFrance, M. (1978, March). *Are you listening: Racial differences in conversational behavior*. Paper presented at the conference "Silent communication: Language without speech and nonverbal interaction" sponsored by the New York Academy of Sciences. (invited).
- LaFrance, M., & Carmen, B. (1978, September). *The nonverbal display of psychological androgyny*. Paper presented to the American Psychological Association, Toronto, Canada. (invited).
- LaFrance, M. (1978, October). *Fact finding or fault finding: An attributional analysis of reactions to unemployment*. Paper presented to the New England Psychological Association, Boston. (invited).
- LaFrance, M. (1979, March). *Nonverbal synchrony and rapport: College classroom observations*. Paper presented at the conference "Interaction Rhythms" sponsored by the Institute for Nonverbal Communication Research, New York. (invited).
- LaFrance, M. (1978, March). *The body politics of gender: A research review*. Paper presented at the conference "Body Politics" sponsored by the Institute for Nonverbal Communication Research, New York (invited).

- LaFrance, M. (1980, May). *New Directions in observational research*. Paper presented at the International Communication Association, Acapulco, Mexico.
- LaFrance, M. (1980, September). *Women's reasons for job changes*. Paper presented to the American Psychological Association, Montreal.
- Lykes, B., Stewart, A., & LaFrance, M. (1981, April). *Control and aspirations in adolescents: A comparison by race, sex and social class*. Paper presented to the Eastern Psychological Association, New York.
- LaFrance, M. (1981, April). *Accuracy of accuracy research*. Paper presented at the conference "Perceiving Nonverbal Behavior" sponsored by the Institute for Nonverbal Communication Research, New York. (invited).
- LaFrance, M. (1981, April). *New approaches to synchrony, rhythm, and nonverbal interaction*. Paper presented to the New England Psychological Association, Medford, MA. (invited).
- LaFrance, M. (1981, August). *Women and mentoring: Problems, paradoxes, and prospects*. Paper presented to the American Psychological Association, Los Angeles.
- LaFrance, M. (1981, October). *Doing research: Dancing with data*. Keynote address to the American Dance Therapy Association, Madison, Wisconsin. (invited).
- LaFrance, M. (1982, August). *On the outside looking in: A foreign perspective*. Paper presented to the American Psychological Association, Washington, D.C.
- LaFrance, M. (1983, April). *Effects of intergroup orientation on nonverbal synchrony*. Paper presented to the Western Psychological Association, San Francisco.
- LaFrance, M. (1983, May). *Gender as culture. Difference and dominance in nonverbal behavior*. Paper Presented at the Second International Conference on Nonverbal Behavior: An intercultural perspective, Toronto.
- LaFrance, M. (1983, May). *Communication, control, and coping in families of children with cancer*. Paper presented at a Conference on Behavioral Health, Nags Head, South Carolina.
- LaFrance, M. (1984, May). *Deference and dominance in portrait photographs: Gender and historical effects*. Paper presented at the First Invitational Conference on Sex and Gender, Nags Head, North Carolina.
- LaFrance, M. (1984, October). *The artificial intelligence of social psychology*. Paper presented at the Meeting of the Society for Experimental Social Psychology, Snowbird, Utah.

- LaFrance, M. (1985, April). *Artificial intelligence, expert systems and social psychology*. Paper presented at the meeting of the New England Psychological Association, Storrs, Connecticut.
- LaFrance, M. (1985, May). *Women and mentoring: Problems with patriarchy*. Paper presented at the Second Invitational Conference on Sex and Gender, Nags Head, North Carolina.
- LaFrance, M. (1985, June). *Facial fictions: Gender and historical effects in yearbook photographs*. Paper presented to the First International Conference on the Meaning of Faces, Cardiff, Wales.
- LaFrance, M. (1986, May). *The prerogative to interrupt*. Paper presented at the Third Invitational Conference on Sex and Gender, Nags Head, North Carolina.
- LaFrance, M. (1986, July). *Artificial intelligence, expert systems and social psychology*. Paper presented at the 21st International Congress of Applied Psychology, Jerusalem, Israel.
- LaFrance, M. (1986, October). *Attributions of responsibility and blame by parents for childhood cancer*. Paper presented at the meeting of the Society for Experimental Social Psychology.
- LaFrance, M. (1986, November). *The Knowledge Acquisition Grid: A method for training knowledge engineers*. Paper presented at the Knowledge Acquisition for Knowledge-Based Systems Workshop, Banff, Canada.
- LaFrance, M. (1987, May). *She has her reasons: Attributions by women for job changes*. Paper presented at the 4th Interdisciplinary Conference on Sex and Gender, Nags Head, North Carolina.
- LaFrance, M. (1987, July). *The politics of mentoring*. Paper presented at the Third International Interdisciplinary Congress on Women, Trinity College, Dublin, Ireland.
- LaFrance, M. (1987, August). *Feminist mentoring*. Paper presented to the American Psychological Association, New York.
- LaFrance, M. (1987, November). *Subtle sexism in the classroom*. Paper presented to the Association for Moral Education, Cambridge, MA (invited).
- LaFrance, M. (1988, May). *The prerogative to interrupt: Evidence for another double standard*. Paper presented to the Western Psychological Association, San Francisco, California.



- LaFrance, M. (1989, March). *Story lines and social values: Knowledge engineers' views of applied artificial intelligence*. Paper presented at the Conference, "Computing: Social and Policy Issues", University of Tennessee at Chattanooga.
- Banaji, M. & LaFrance, M. (1989, May). *Gender and emotionality: Differences in verbal expression and similarities in rated intensity*. Paper presented to the Eastern Psychological Association, Boston, Massachusetts.
- LaFrance, M. (1989, May). *Advancing social psychology through teaching*. Paper presented to the Eastern Psychological Association, Boston, MA.
- LaFrance, M. (1990, June). *Questioning knowledge acquisition*. Paper presented to the Conference on "Question Generation and Information Systems", Oakland University, Rochester, Michigan.
- LaFrance, M. (1990, August). *The nature of expertise and its implications for knowledge acquisition*. Paper presented to the American Association for Artificial Intelligence, Boston, MA.
- LaFrance, M. (1990, August). *Introduction to Ross Buck*. Introduction as part of Emotion Track in Science Weekend, American Psychological Association, Boston, MA.
- LaFrance, M. (1990, September). *The nature of expertise and its implications for knowledge acquisition*. Paper presented to the Departmental Artificial Intelligence Workshop, Environment Canada, Toronto, Canada.
- LaFrance, M. (1991, May). *Gender and Emotion: Towards a reconsideration of the literature*. Paper presented at the 9th Interdisciplinary Conference on Sex and Gender, Highland Beach, Florida.
- LaFrance, M. (1991, August). *Computers: Barrier or vehicle to social equity?* Paper presented at the National Conference on Computers and Values, New Haven, Connecticut.
- LaFrance, M. (1991, August). *Ethical issues in expert systems*. Paper presented at the National Conference on Computers and Values, New Haven, Connecticut.
- LaFrance, M. (1991, August). *Implicit causality and interpersonal verbs: The effect of verb type, verb valence, and agent gender*. Paper presented at the 4th International Conference on Language and Social Psychology, Santa Barbara, California.
- LaFrance, M. (1992, April). *The disappearing agent: How gender affects the implicit causality of interpersonal verbs*. Paper presented at the Berkeley Women and Language Conference, Berkeley, California.

- LaFrance, M. (1992, April). *Within earshot of understanding: The role nonverbal communication in interpersonal encounters*. Talk presented to the annual meeting of the Massachusetts Speech and Hearing Association, Sturbridge, Massachusetts.
- LaFrance, M. (1992, May). *The nature of expertise and its implications for knowledge acquisition*. Departmental Artificial Intelligence Workshop, Environment Canada's Second Artificial Intelligence Workshop, Hull, Quebec, Canada.
- LaFrance, M. (1992, June). *Who does what to whom with what effect?* Paper presented as part of the symposium, Gender, Thought and Language, presented at the annual meeting of the American Psychological Society, San Diego, California.
- LaFrance, M. (1992, July). *When agents appear and disappear: The role of interpersonal verbs and gender on implicit causality*. Paper presented as part of the symposium, Social Psychology and Language, presented at the joint meeting of E.A.E.S.P and S.E.S.P., Leuven, Belgium.
- LaFrance, M., & Hecht, M. (1992, August). *Accounting for the smile-leniency effect*. Paper presented at the meeting of the American Psychological Association, Washington, D.C.
- LaFrance, M. (1992, August). *On not deceiving ourselves too much*. Discussion of the symposium, The Body Language of World Leaders presented at the annual meeting of the American Psychological Association, Washington, D.C.
- LaFrance, M. (1992, October). Reliance on automated systems. In *Ethics and Computing*. Lecture Series presented at the University of Vermont, Burlington, VT.
- LaFrance, M. (1993, May). *Idioms for experts: How knowledge engineers depict human expertise*. Paper presented at Third International Workshop on Human & Machine Cognition, Special Topic: Expertise in Context. Seaside, Florida.
- LaFrance, M. (1993, June). *Toward a reconsideration of the gender-emotion relationship*. Paper presented at the meeting of the American Psychological Society, Chicago.
- Hecht, M., LaFrance, M., & Haertl, J. (1993, August). *A meta-analysis of sex differences in smiling in archival data*. Paper presented at the meeting of the American Psychological Association, Toronto, Canada.
- Hecht, M.A., LaFrance, M., & Lawrence, D. (1993, October). *How (fast) can I help you? Telephone operator tone of voice and effectiveness*. Paper presented at the meeting of the New England Psychological Association, Manchester, New Hampshire.

- LaFrance, M. (1994, May). *How interviewing an expert transforms the expertise*. Paper presented at FLAIRS ( Florida Artificial Intelligence Research Symposium), Pensacola, Florida.
- LaFrance, M. (1994, July). Chair and discussant for a symposium entitled, "Gender and Language" presented at the 5th International Conference on Language and Social Psychology, Brisbane, Australia.
- LaFrance, M., Brownell, H., & Hahn, E. (1994, July). *When agents disappear: How gender affects the implicit causality of interpersonal verbs*. Paper presented at the 5th International Conference on Language and Social Psychology, Brisbane, Australia.
- LaFrance, M. (1994, August). Chair and discussant for a symposium entitled, "Gender and Individual differences in nonverbal sensitivity. Presented at the annual meeting of the American Psychological Association, Los Angeles, California.
- LaFrance, M., Hecht, M., & Noyes, A. (1994, October). *Who's smiling now? A meta-analysis of gender differences in facial expression*. Paper presented at the meeting of the Society for Experimental Social Psychology, Lake Tahoe, Nevada.
- LaFrance, M. (1995, March). *The embodiment of gender: Why the nonverbal behaviors of women and men differ*. Women's Studies Series Scholar, University of Victoria, Victoria, British Columbia, Canada.
- LaFrance, M. (1995, April). *Faces are fiction..* 1995 Borchers Lecture, Department of Communication Arts, University of Wisconsin, Madison, Wisconsin.
- Noyes, A.T., Hecht, M.A., & LaFrance, M. (1995, August). *Do women smile more, or do men smile less?* Presented at the annual meeting of the American Psychological Association, New York.
- Hecht, M.A., Noyes, A.T., & LaFrance, M. (1995 August). *Warding off powerful others: Power, sex, and smiling*. Presented at the annual meeting of the American Psychological Association, New York.
- LaFrance, M. (1996, June). *Why do we trust computers?* Symposium presentation on the Social Psychology of Technology at the American Psychological Society, San Francisco.
- LaFrance, M. (1996, August). *Pressure to be pleasant: Reactions to not smiling as a function of sex and power*. Paper presented at the International Society for Research on Emotion.
- LaFrance, M. (1996, August). *Why do women smile more than men?* Presented as part of the Symposium, "Gender and Emotion: Exploring Affective Aspects of Social Identification" at the XXVI International Congress of Psychology, Montreal.

- Woodzicka, J. LaFrance, M., & Paradis, A. (1997, April). *How listening to sexist jokes affects women's mood and self-esteem*. Presented at the annual meeting of the Eastern Psychological Association, Washington, DC.
- LaFrance, M. (1997, April). *Sexist attitudes and nonverbal reactions to sexist jokes*. Paper presented at the Festschrift for Janet Taylor Spence, University of Texas at Austin.
- LaFrance, M. & Conner, T. (1997, May). *Women are and men do: Gender and the linguistic category model*. Paper presented at the meeting of the International Conference on Language and Social Psychology, Ottawa, Canada.
- Woodzicka, J., & LaFrance, M. (1997, August). *A Laughing Matter? Verbal and Nonverbal Reactions to Sexist Humor*. Poster presented at the annual meeting of the American Psychological Association, Chicago.
- LaFrance, M. (1997, October). *Options and Obligations: Power, Gender and Nonverbal Behavior*. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Toronto.
- LaFrance, M. (April, 1998). *Do women and men speak different languages?* Presentation at the Successful Relating Conference, University of Arizona, Tucson.
- Woodzicka, J. & LaFrance, M. (May, 1998). *Women's responses to sexually harassing interview questions*. Presentation at the meeting of the American Psychological Society, Washington, DC.
- LaFrance, M. (August, 1998). *Taking another look at gender, dominance and expressivity*. Symposium discussant at meeting of the International Society for Research on Emotion, Wurzburg, Germany.
- Woodzicka, J. LaFrance, M. & Ganley, K. (August, 1998). *How women react to sexually harassing questions in a job interview*. Poster presented at the annual meeting of the American Psychological Association, San Francisco.
- Woodzicka, J. & LaFrance, M. (April, 1999). *Anticipated versus actual reactions to sexual harassment*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- LaFrance, M. (April, 1999). *Everyday indignities: How women react to subtle sexism*. Invited talk given at the annual meeting of the Western Psychological Association, Irvine, California.
- Conner, T. & LaFrance, M. (June, 1999). *'He' is more causal than 'she': Stimulus gender affects implicit verb causality*. Poster presented at the annual meeting of the American Psychological Society, Denver.

- LaFrance, M. (August, 1999). *Nonverbal synchrony and rapport*. Paper presented at the Tenth International Conference on Perception and Action, Edinburgh, Scotland
- LaFrance, M. & Woodzicka, J. (October, 1999). *Women's Anticipated Vs. Actual Reactions to Sexually Harassing Job Interview Questions*. Paper presented at the annual meeting of the Society for Experimental Social Psychology, St. Louis.
- LaFrance, M. (November, 1999). *Accounting for why women smile more than men*. Paper presented at the conference, "Talking Gender and Sexuality", Aalborg, Denmark.
- LaFrance, M. (March 2000). *Queer science*. Talk given as part of the Sexuality, Modernity, and Social Theory Conference, Whitney Humanities Center, Yale University, New Haven.
- LaFrance, M. (June, 2000). *Connecting the dots: Power, gender and violence*. Presented at the Meeting of the Society for the Psychological Study of Social Issues, Minneapolis.
- LaFrance, M (August, 2000). *Gender and emotionality*. Presented at the Meeting of the International Society for Research on Emotion. Quebec City, Canada.
- Woodzicka, J. & LaFrance, M. (February, 2001). *Competence undermined: The role of gender harassment*. Paper presented at the meeting of the Society for Personality and Social Psychology, San Antonio.
- LaFrance, M. (March, 2001) *Face work: Smiling and the social self*. Presented at the Sydney Symposium on Social Psychology, Sydney, Australia.
- LaFrance, M. (April, 2001). *Why do women smile more than men?* Invited talk at the annual meeting of the Eastern Psychological Association, Washington, DC.
- Brescoll, V. & LaFrance, M. (June, 2001). *Explanations for gender differences matter*. Presented at the annual meeting of the American Psychological Society, Toronto.
- Rivers, S. LaFrance, M. & Salovey, P. (October, 2001). *More than words can say: Nonverbal behaviors during the disclosure of trauma*. Presented at the Positive Psychology Summit, Washington, DC.
- LaFrance, M. (March, 2002). *What's in a robot's smile?* Presented at the meeting of the Society for Artificial Intelligence and the Simulation of Behavior, University College, London.
- LaFrance, M. (July, 2002). *Power and politics behind the smile*. Presented at the meeting of the International Society for Research on Emotion, Cuenca, Spain.

- LaFrance, M. & Woodzicka, J. (January 2004). *How do high power people react to appeasement smiles?* Presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Preciado, M. & LaFrance, M. (July 2005). Sex, fantasy, romance, and identity: Beliefs regarding the components of sexual orientation in self and others. Paper presented at the Conference, "Women and the new sexual politics". Montreal, Quebec.
- LaFrance, M. (August, 2005). Methodological pluralism in the study of gender. Presentation as part of the symposium, "Methodological approaches to the study of gender." American Psychological Association, Washington, DC.
- LaFrance, M. (August 2005). The politics of emotion. Presented as part of the symposium, "Gender and the Politics of Emotion in Everyday Life" at the meeting of the American Psychological Association, Washington, DC
- Wynn, K & LaFrance, M. (2006, January). *Coy smiling in infants: An affiliation or appeasement signal?* Presented at the Annual Meeting of the Society for Personality and Social Psychology
- LaFrance, M. (2006, May). *Do babies learn how to smile?* Presented at the Harvard/Yale Conference on Social Development.
- LaFrance, M. (2006, October). *Nonverbal Communication: The state of the science.* Invited presentation to the National Academies, Washington, DC.
- Deshefy-Longhi, T., & LaFrance, M. (2006, October). *Modification of the Marital Communication Scale for People with Parkinson's Disease.* Presented at the conference, "New Methods for the Analysis of Family and Dyadic Processes
- Preciado, M., & LaFrance, M. (2007, May). *Is sexual orientation fluid? Perceptions of women's and men's sexuality.* Paper presented at the Annual meeting of the Association of Psychological Science, Washington, DC.
- LaFrance, M. (2007, July). *Judging a book by its cover: Sex differences in expressivity in author book jacket photographs.* Paper presented at the annual meeting of the International Society for Research on Emotion, Coolum Beach, Australia.
- Deshefy-Longhi, T. & LaFrance, M. (2007, October). *Modification and Validation of the Marital Communication Scale for Parkinson Disease Couples.*
- LaFrance, M. (February 2008). *How the news media contribute to essentialist beliefs about sex differences.* Paper presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Newheiser, A.K., & LaFrance, M. (2008, May). *Minding the body: How males and females objectify others.* Paper presented at the annual meeting of the Society for the Psychology Study of Social Issues, Chicago.

- Deshefy-Longhi, T. Dixon, J.K. & LaFrance, M. (2008, October) *Assessing Nonverbal Communication in Parkinson Disease*. Paper presented at the Annual Meeting of the Council for the Advancement of Nursing Science, Washington, DC.
- Deshefy-Longhi, T. Dixon, J.K. & LaFrance, M. (2008, November). *Nonverbal Communication in Couples Living with Parkinson Disease* 25, New Harbor, Maryland.
- Newheiser, AK. LaFrance, M., & Dovidio, J. (2009, January). *Others as objects: How women and men perceive objectification*. Poster presented at Annual Meeting of the Society of Personality and Social Psychology, Tampa, FL.
- LaFrance, M., Akcinar, E., & Sedlovskaya, A. (2010, February). *The face of Islam: The effect of smiling on the perception of individuals with different identities*. Presented at the Annual Meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Smith, J, LaFrance, M. Knoll, KH, Tellinghuisen, DJ & Moes, P. (2011, January). Status, sex, and stereotypes: Expectations for emotional expression. Poster presented at Annual Meeting of the Society of Personality and Social Psychology, Las Vegas, NV.
- Ruth, L & LaFrance, M. (2011, January). Reactions to people who prefer not to interact with the opposite sex. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Smith, J.S., & LaFrance, M. (2012, January). Intersectional emotion: Social categories and stereotypes. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Burke, S. E. & LaFrance, M. (January 2013). *"Just a phase": Bisexuality is perceived as less stable and more controllable than other sexual orientations*. Poster presented the meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Vial, A.C., Burke, S.E. & LaFrance, M. (March 2013). *Sociosexual orientation and attitudes toward sexual minorities*. Poster presented at the meeting of the Eastern Psychology Association, Boston, MA.
- LaFrance, M. (August, 2013). *Surprising smiles and unanticipated frowns: How gender and status affect expectations for emotional expression*. Poster presented at the meeting of the International Society for Research on Emotion, Berkeley, CA.
- LaFrance, M., & Burke, S.E. (September, 2013). *Attitudes about and by sexual minority and straight participants*. Paper presented at the annual meeting of the Society of Experimental Social Psychology, Berkeley, CA.
- Burke, S.E., & LaFrance, M. (January, 2014). Bisexual Targets Illuminate Individual Differences in Attitudes Toward Sexual Minorities. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Austin, Texas.
- Smith, J.S., LaFrance, M., & Dovidio, J. (July, 2014). *Emotional Licensing: Group Membership and Shifting Standards of Emotional Appropriateness*. Paper presented at the meeting of the European Association of Social Psychology, Amsterdam, The Netherlands.

**Invited Talks and Colloquia:**

Afro-American Studies Program, Simmons College, November, 1974  
 Social Psychology Program, Harvard University, December, 1974  
 Social Psychology Program, Boston University, September, 1975  
 Social Psychology Program, University of Massachusetts at Amherst, February, 1976.  
 Program in Applied Linguistics, Boston University, February, 1976  
 Center for English Language and Orientation Program, Boston University, June, 1976.  
 Department of Experimental Psychology, Oxford University, Oxford, England, June 1978.  
 Applied Psycholinguistics Program, Boston University, 1979  
 Women's Resource Center, Faculty Colloquium, April 1979  
 Models and Mentors Program, Boston College, November 1979  
 Social Psychology Program, Harvard University, February 1980  
 Murray Research Center, Radcliffe College, February 1980.  
 Department of Psychology, Wellesley College, February 1981  
 Research Scholars Colloquium, Radcliffe College, May 1981  
 Human Interaction Laboratory, University of California at San Francisco, November 1981  
 Gender and Language Group, UCLA, Los Angeles, April 1982  
 School of Management, San Jose State University, April 1982  
 Social Psychology Program, University of California at Berkeley, May 1982  
 Social Psychology Program, University of California at Riverside, May 1982  
 Department of Dance, UCLA, Los Angeles, California, May 1982  
 Department of Psychology, State University of New York at Buffalo, October 1982  
 Social Psychology Program, Harvard University, September 1983  
 Center for Research on Women, Wellesley College, October 1983  
 Mentor Program, Wheaton College, October 1983  
 Department of Psychology, Brandeis University, November 1983  
 New Jersey Consortium of Community Colleges, Atlantic City, NJ, December 1983  
 Social Psychology Program, Teacher's College, Columbia University, March 1984  
 Pediatric Oncology Department, Rhode Island Hospital, Providence, Rhode Island, August 1984  
 Program for Women in Political and Governmental Careers, Boston College, November 1985  
 Cognitive Psychology Program, Yale University, November 1987  
 Intelligence Systems Technology Group, Digital Equipment Corporation, December 1987.  
 Women's Studies Program, Barnard College, Columbia University, February 1988  
 Social Psychology Program, Yale University, February 1988  
 Department of Psychology, University of California at Davis, April 1988  
 Department of Psychology, University of California at Santa Cruz, April 1988.  
 Science and Technology Seminar, NYNEX Corporation, White Plains, NY, September 1988  
 Personality and Social Psychology Program, Stanford University, May 1989  
 Dipartimento di Psicologia, Università Degli Studi Di Padova, Padua, Italy, March 1990  
 Institute for Learning Systems, Northwestern University, April 1990  
 Organizational Behavior Program, School of Management, Boston College, November 1991  
 Social Psychology Program, University of Massachusetts, Amherst, December 1991



Division of Computing and Information Technology and the Association for Women in Science,  
University of Vermont, Burlington, October 1992

Social Psychology Program, Yale University, March 1994

Department of Psychology, University of New Hampshire, March 1994

Computer Ethics in Business Symposium, Boston College, April 1994

Social Psychology Program, University of California at Davis, May 1994

Social Psychology Program, Graduate Center, CUNY, December 1994

Social Psychology Program, University of Utah, Salt Lake City, February 1995

Women's Research Institute, Brigham Young University, Provo, Utah, February 1995

Psychology Forum, Brigham Young University, Provo, Utah, February 1995.

Department of Psychology, University of Victoria, Victoria, British Columbia, March 1995.

Department of Computer Science, University of Victoria, British Columbia, March 1995.

Department of Psychology, University of British Columbia, Vancouver, March 1995.

Department of Psychology, Brandeis University, Waltham, Massachusetts, April 1995.

Social Psychology Program, University of Massachusetts, Amherst, December 1995.

Department of Psychology & Women's Studies Program, Yale University, October 1996

Brooklyn Law School, Brooklyn, NY, October 1999.

Social Psychology Program, University of Connecticut, Storrs, CT, March 2000.

Psi Chi Induction Lecture, Saint Joseph College, Hartford, CT, April 2000

Outgiving Conference, Lakeville, Connecticut, October 2000.

Department of Psychiatry, Yale Medical School, May 2001.

Association of Yale Alumni, College Reunion Weekend, June 2002

The smiles of the extravagant crowd: The photographs of Carl Van Vechten. Beinecke Library,  
October 2003.

Department of Psychiatry, Yale Medical School. November 2003.

Tang Museum of Art, Skidmore College, March 2004.

Department of Psychology, Adelphi University, Garden City, New York, February 2004.

Humanities in Medicine, School of Medicine, Yale University, November 2005

Panelist, The Psychology of Hate Speech. Yale University, November 2007.

Invited commentary of the production of the play "Age of Arousal" at the Wilma Theater,  
Philadelphia, 2008.

L.E.A.D (Leadership) Program, "Nonverbal communication around the world." Yale University,  
2011

The Bystander Effect and Sexual Abuse, Department of Athletics, Yale University, 2011.

Department of Psychology Colloquium, Connecticut College, New London, CT, March, 2012.

Faculty Chair, Four College Graduate Conference, April 2012

Invited commentary following production of the play "Hedda Gabler" at the Hartford Stage,  
Hartford, CT, September 2012.

Chair, Panel celebrating Centennial of Carl Hovland's birth, Yale University, October 2012

Department of Psychology Colloquium, Colby College, Waterville, ME, November 2012.

Mory's Speaker Series, New Haven, CT, June 2013.

Talk presented to the U.S. Attorneys in Connecticut. New Haven, CT, October 2013.

*Keying in on bisexuality.* Keywords in Gender and Sexuality: A PechaKucha-style Event with Yale Faculty, Yale University, New Haven, CT, October, 2013.

Talk presented to the Foreign Women's Law Association, Tokyo, Japan, March, 2014.

Department of Psychology Colloquium, University of Tokyo, Tokyo, Japan, April, 2014.

Social Psychology Program, University of Kyoto, May, 2014.